



## **Pricing Structure**

The curriculum for the Clinical Faculty Academy was developed collaboratively by the Collegiate Nurse Educators of Greater Kansas City in conjunction with the Kansas City Area Nurse Executives and The Health Alliance of MidAmerica (a regional office of the Kansas and Missouri hospital associations).

These materials, based on adult learning theory, have been piloted, critically reviewed, and refined. The nine educational modules, consistent with National League for Nursing clinical competencies, range from pre- and post-conference planning to student evaluation.

Through a Workforce Innovations in Economic Development (WIRED) grant, the original stakeholders formalized the curriculum and support materials in 2007, which include the following.

- a comprehensive faculty reference manual for participants who attend the two-day Academy session
- an instructor's guide for individuals who serve as presenters during the two-day Academy
- an administrator's guide that provides details on replicating the clinical faculty/nurse expansion initiative through use of the Academy, including sample documents and forms
- a full set of companion PowerPoint slides that correspond to the individual sessions

The Health Alliance of MidAmerica, which maintains the copyright on the curriculum, is pleased to provide these resources to other communities that share a common vision for strengthening the nursing workforce and nursing education.

Each organization that purchases the Academy materials is required to sign a usage/release agreement. Organizations that want to modify the copyright materials to fit their individual needs may do so with written permission.

### **TRAINING MATERIALS AND FEE SCHEDULE**

The copyright-protected Academy training materials have been adapted to permit the replication and implementation of the clinical faculty training program in other communities through a unique, all inclusive turnkey program. The pricing structure for the

program is based on the number of potential users — individual users versus multiple users in a region/state.

<b>NURSING PROGRAMS IN REGION OR STATE</b>	<b>ONE-TIME FEE</b>
Individual School/Single User	<b>\$750</b>
3 – 9	<b>\$2,000</b>
10 – 19	<b>\$3,500</b>
20 – 29	<b>\$5,000</b>
30 – 45	<b>\$7,500</b>
46 – 79	<b>\$10,000</b>
over 80	<b>\$15,000</b>

The training materials are not available for purchase in the state of Kansas and Missouri as the Clinical Faculty Academy program is coordinated by the Kansas and Missouri hospital associations.

### **Individual Nursing School User**

Individual nursing schools will have unlimited use of Academy training materials for their respective nursing school at one geographic location, including use at one additional remote campus directly affiliated with the nursing school. The copyright-protected materials may be used to provide orientations for new and existing clinical faculty. The one-time fee includes:

- one copy of Academy faculty reference manual for participants
- one copy of Academy instructor’s guide
- one copy of Academy administrator’s guide
- CD with all Word and PDF files for reproducing the faculty reference manual, instructor’s guide, administrator’s guide, Academy logo, binder covers, evaluation form and other sample documents
- password to secure website to access future updates to Academy training materials
- full set of companion PowerPoint slides that correspond to each individual session

### **Multiple Nursing Schools/Regional/Statewide Initiatives**

Organizations with multiple school of nursing campuses, regional collaboratives, and local consortium or metropolitan hospital associations acting for multiple nursing schools in a defined region, will have unlimited use of the Academy training materials with all nursing schools.

State hospital associations, state boards of nursing or other statewide entities acting on behalf of all nursing schools in the state will have unlimited use of the Academy training materials for all nursing schools and hospitals in their state.

The one-time fee includes:

- two copies of Academy faculty reference manual for participants

- two copies of Academy instructor's guide
- two copies of Academy administrator's guide
- CD with all Word and PDF files for reproducing the faculty reference manual, instructor's guide, administrator's guide, Academy logo, binder covers, evaluation form and other sample documents
- password to secure website to access future updates to Academy training materials
- full set of companion PowerPoint slides that correspond to each individual session

Questions regarding the Clinical Faculty Academy training program should be directed to Michael R. Dunaway, senior vice president, Kansas City Metropolitan Healthcare Council, at [mdunaway@mail.mhanet.com](mailto:mdunaway@mail.mhanet.com) or 913/327-7200.